

WE'RE HIRING!

Osteopathic Manual Therapist

Because we are growing, we are looking for an Osteopathic Manual Therapist to join our team. If you are looking for a position where you can expand your skills by helping people resolve the root cause of their injury, ache, or pain- we want to hear from you. We provide a unique environment where you are an employee and not a contractor and therefore are provided a great deal of stability and support.

Who:

- Manual Osteopath who either has an established niche or is looking to develop one. Ex: Therapists that love working with a particular type of injury/ problem or body part, a therapist that loves providing a certain technique. This therapist wouldn't exclusively work in that niche, but it helps establish you as an expert within our clinic and community and provide you with the kind of clients you love to work with.
- Looking to build a full-time clinical career and willing to commit a minimum of 20 hours per week.
- Looking for a long term, permanent clinical position.
- Excellent people skills and communication
- Willing and eager to collaborate and share clients with therapists of various disciplines.
- Willing to speak with clients in great depth about their quality of life, goals, and often objections such as financial concerns.
- Wants to build long term relationship with their clients and values the need for ongoing client maintenance after the initial treatment plan is completed.
- LOVES working in a smaller and more friendly setting than a "big box" clinic
- Wants to work one on one with clients – and not see any more than 1 client per hour
- Believes in treating the body as a whole to uncover and resolve the root cause of someone's pain. No bandaid treatments here!
- Doesn't believe in "No Pain No Gain".
- Wants to work in a fast-paced, NO-DRAMA environment where office politics, backstabbing, gossip and negativity are NOT tolerated.
- Willing to accept feedback and grow your skills.
- Wants a position that will offer upward earning and career advancement; we want people who are interested in growth, learning, and becoming part of our team long term.



Who we are:

Competitive Edge Sport Therapy is a growing Sport Therapy Clinic. Our patient centered focus has allowed us to grow quickly over the last few years and we now have a great position for a skilled therapist to help us serve even more people.

- Our clientele is predominately active members of the general public between the ages of 30-60
- We believe in providing unmatched patient care aimed at resolving the root cause of the client's pain.
- We believe in innovation and therefore we do things differently. We believe in doing things in ways that work for us, our clients, and our staff; Not necessarily the way they are done at other clinics.

Responsibilities and Activities:

- Do everything possible to get the best outcome for every client
- Ensure that clients achieve their clinical and health/lifestyle outcomes (in the time frame you set)
- Develop a life-long relationship with patients that benefits both the client and the clinic
- Confidently communicate the value of our service and your skills.
- Provide a high level of customer care that will cause clients to want to comeback.
- Increase referrals by providing a high level of customer care and service to all of your clients
- Ensure that clients attend phone consults or free discovery sessions convert to an initial assessment (when appropriate)
- Ensure that every client completes a plan of care that they agree too
- Ensure that clinical notes are kept up to date and accurate
- Participate in, contribute to, and help to develop the in-house educational training program that is provided to all therapists
- Assist in the production of in-clinic workshops, trade shows and other marketing events.
- Be on hand to participate in and contribute to the clinic's social media activity
- Do client call backs and be willing to speak to patients who have dropped off schedule

Skills Required:

- Above average therapy skills that will be developed continuously
- World class communication skills that are developed continuously
- To be able to communicate in such a way that the client can confidently say yes to your recommended treatment plan.
- Accountable – you're happy to be held accountable and willing to be coached to improve every aspect of your role
- To be able to engage with and connect with clients at the people level (not just the clinical)
- Ability to thrive in an environment where measurement is the driving force behind progress
- Deep understanding of clients internal and external problems



- Excellent organizational, time management and problem-solving skills.
- Excellent attention to detail
- Ability to work under deadlines and on schedule.
- Ability to plan work so that it is completed on time

What We Offer:

- A unique opportunity to work as an employee. As such, payroll deductions will be remitted on your behalf and you will receive stat holiday pay, 2 weeks paid vacation, as well as hourly pay for activities that help you build clientele.
- Continuing Education Bursary and Professional Development Meetings are also provided.
- Benefits are available.

How To Apply:

Please apply only if you are the type of therapist who is willing to learn and grow in every aspect of your role and if you fit the description above.

To apply, please send your resume, along with a cover letter detailing why you think you'd be a great fit to join our team to michelle@cesporttherapy.com

You may also learn more <https://competitiveedgesporttherapy.com/join-our-team/>

